



Perennial Wood™ Preferred Contractor Program

The Preferred Contractor Program is an incentive-packed program designed to reward select contractors and remodelers for using Perennial Wood.

Step 1 – Save 10% on your first Perennial Wood purchase after registration. We'll email you your login to the Preferred Pro Portal and a coupon to redeem at your preferred participating supplier.

Step 2 – Upload or submit proof of first purchase via the Preferred Pro Portal. We'll mail your membership card, which allows you to participate in two annual promotions (spring/fall) for 5% off all purchases during the specified time period.

Step 3 – Complete training and a job site inspection and become a **Perennial Wood Preferred Contractor**. You will be eligible for a quarterly rebate on up to 3% of total purchases.

| Quarterly Contractor Purchases | All Product Groups |
|--------------------------------|--------------------|
| \$5K-\$10K | 0.5% |
| \$10K-\$25K | 1% |
| \$25K-\$50K | 2% |
| Over \$50K | 3% |

As a Perennial Wood Preferred Contractor, you also receive:

- ▶ Perennial Wood Business Builder Tools online membership (\$100 credit)
 - Access samples, sales kits/tools, literature, wearables
- ▶ Lead generation from Contractor Locator on PerennialWood.com
- ▶ Perennial Wood Pro Challenge program participation
 - Submit photos of Perennial Wood projects and be entered to win free product
- ▶ Installation training
- ▶ Support from Perennial Wood sales and service teams

Perennial Wood™ Preferred Contractor Program Requirements:

- ▶ Must register online at PerennialWood.com
- ▶ Must participate in one sales/installation training program per year to become/remain Preferred
- ▶ Must purchase/use product and have job inspected by Perennial Wood or Boston Cedar representative
- ▶ Must participate in at least one contractor survey
- ▶ Rebate based on paid sales to a dealer. To receive full credit, you must submit proof of each purchase made during the applicable rebate period no later than the 15th day of the month following the rebate period and complete the form in its entirety. Checks will be mailed within 60 days of the end of the quarter based on the total receipt approved rebates for the quarter.

For complete terms, visit PerennialWood.com/proterms